

# Michael P. Cacchio

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## EDUCATION

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2013-present	<b>TUCK SCHOOL OF BUSINESS AT DARTMOUTH</b> <i>Dual Degree Candidate for Master of Business Administration (MBA) degree, June 2015</i> <ul style="list-style-type: none"><li>• <i>Leadership:</i> Entrepreneurship Initiative Fellow; Co-Chair of Entrepreneurship, Healthcare, Tuck Builds, Amos Trout (Fishing) and John Barleycorn (Craft Beer and Homebrewing) Clubs</li><li>• <i>Community Activities:</i> Revers Board Fellows Program (Vital Communities); Junior Achievement Teacher; Tuck Student Consulting; Business and Society Conference (Operations Committee)</li><li>• <i>Teaching Assistant:</i> Statistics (Fall 2014); Global Economics (Winter 2015)</li><li>• <i>International Experience:</i> Nicaragua Pre-Term Voluntourism Trip; China Learning Expedition</li></ul>	Hanover, NH
2014-present	<b>THE DARTMOUTH INSTITUTE FOR HEALTH POLICY AND CLINICAL PRACTICE</b> <i>Dual Degree Candidate for Master of Public Health (MPH) degree, June 2015</i>	Hanover, NH
2004-2008	<b>PRINCETON UNIVERSITY</b> <i>Bachelor of Arts in Classics</i>	Princeton, NJ

## PROFESSIONAL EXPERIENCE

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2008-2013	<b>RAYMOND JAMES FINANCIAL INC.</b> ( <i>fka Morgan Keegan and Shattuck Hammond Partners</i> ) <i>Associate – Health Care Investment Banking/Healthcare Finance Group (2011-2013)</i> <ul style="list-style-type: none"><li>• Executed over 25 strategic and financial advisory mandates for healthcare services clients, including mergers and acquisitions, valuations, fairness opinions, and municipal bond offerings.</li><li>• Spearheaded reinstitution of bi-weekly healthcare sector update report covering over 100 companies and coordinated report preparation among ten analysts across three offices.</li><li>• Bridged cultures as one of two junior bankers selected for unique position spanning geographic and product divisions following the acquisition of Morgan Keegan by Raymond James.</li></ul> <i>Senior Analyst – Healthcare Investment Banking Group (2010-2011)</i> <ul style="list-style-type: none"><li>• Revamped best practice materials and group templates during ownership and branding changes.</li><li>• Selected to lead healthcare group analyst and summer analyst recruiting.</li></ul> <i>Analyst – Healthcare Investment Banking Group (2008-2010)</i> <ul style="list-style-type: none"><li>• Recognized as top analyst among eight-person class.</li></ul>	New York, NY
2005-2008	<b>TIGER FOODS</b> <i>Agency Manager (2007-2008), Delivery Staff (2005-2007)</i> <ul style="list-style-type: none"><li>• Led campus food delivery agency and managed hiring, scheduling, and payroll for 12 employees.</li><li>• Developed new branding and advertising materials in conjunction with ten local restaurant partners to increase brand awareness and encourage lucrative in-store purchases.</li></ul>	Princeton, NJ

## HEALTHCARE CONSULTING & ENTREPRENEURIAL EXPERIENCE

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2014-present	<b>SWELLBOX</b> <i>Digital healthcare startup aggregating personal health information</i> <ul style="list-style-type: none"><li>• Performing user tests and providing strategic advice on product development.</li></ul>	Tarrytown, NY
2013-2014	<b>GLUCOSCREEN</b> <i>Social enterprise startup providing diabetes screening programs to urban slums</i> <ul style="list-style-type: none"><li>• Team selected out of 10,000 submissions to compete in Boston regional round of 2014 Hult Prize.</li></ul>	Hanover, NH
2012	<b>BLUEPRINT HEALTH</b> <i>Startup accelerator promoting healthcare technology innovations for patients, providers and payors</i> <ul style="list-style-type: none"><li>• Developed versatile value proposition model demonstrating per member per month savings of medication compliance; identified over 175 sales prospects for pharmacy adherence startup.</li></ul>	New York, NY

## COMMUNITY ENGAGEMENT

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- *Hospital Volunteer*, Dartmouth-Hitchcock Medical Center (2013), NY Presbyterian/Cornell Medical Center (2012)
- *Undergraduate Admissions Alumni Interview Volunteer*, Princeton University (2011-present)
- *Annual Fund Volunteer*, Princeton University (2012-present); The Hotchkiss School (2014-present)
- *Volunteer Tax Preparer*, New York Cares Tax Preparation Program (2009)

## PERSONAL

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- HFMA Certified Healthcare Financial Professional, Completed Level 1 of the CFA Program
- Distance runner: 2011 NYC Marathon, 2011 Adirondack Half Marathon
- Amateur sugarmaker (2 gallons of maple syrup in 2014); Designer/builder of rustic log furniture